

Information letter to our customers

Remscheid, July 2021

Current price and schedule developments

Dear Ladies and Gentlemen,
Dear customers and business partners,

The current developments in the supply of raw materials, purchased parts and services force us to inform you about a few crucial circumstances where we, as your reliable partner, unfortunately have no or only limited possibilities to counteract.

At the moment the stocks at the raw material suppliers are strongly reduced, some dimensions are even sold out and supplies can only be expected in the distant future. On the one hand, this means that we may have to switch to other dimensions, which involves higher purchasing costs but also an increased workload, and on the other hand, significantly longer delivery times are currently the rule.

In addition, almost all prices have increased disproportionately. Whether this is justified, we do not want and can not judge. But it is a fact that some prices have been increased by 100% and more. At least for repeat parts, this is not taken into account in the calculation.

The same applies to the delivery date situation. Here, delays of a few days to several weeks are currently possible, which makes our order throughput times almost unpredictable.
The same applies to the use of services (e.g. heat treatment) and the purchase of components.

For these reasons, we are currently only able to submit our **quotations with a validity of 7 days**. When ordering repeat parts, we must reserve the right to adjust prices for the above reasons. We are anxious to spare you any individual price increase, but due to the current situation we are not able to do so.

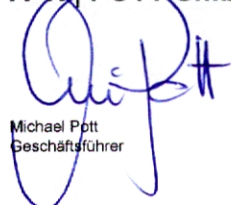
In order to optimize at least the scheduling situation in your sense, we ask you to make arrangements early. This may help to ease the situation.

We expressly ask for your understanding and hope for a continued good and cooperative partnership.

If you have any questions, please do not hesitate to contact us.

Yours sincerely

A+N | POTT GmbH



Michael Pott
Geschäftsführer